

Dear Terry,

Being a new business I used to spend many hours searching for tenders but now thanks to you and TenderSearch I spend many hours compiling my tenders.

I wish to sincerely thank you for the level of customer service that you continually provide to me. You are a professional but always very personal on the telephone which I enjoy. Being a bright personality myself it is great to have that reciprocated and unfortunately does not happen very often these days.

This was evident when another tender company tried to obtain a subscription from me but I told them that I could not leave tender search due to Terry. So I hope that your employers realize the strength they have in you in being able to retain businesses due to the relationships that you have developed.

I know that I ask lots of questions of you Terry but you are patient and if you need to find out further information for me you are always true to your word and return my call as you say you will.

Thank you again.

Regards

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**Mandy Maybanks - Events Manager**

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